



Homes  
 Condos  
 Lofts

### The Transitions Team

Change can be stressful. Ellen and Marisha understand the pressures involved in buying or selling your home, and so they provide personalized transition strategies before, during, and after your property is bought or sold.

Working with a network of professionals – accountants, lawyers, mortgage brokers, estate planners, contents appraisers, moving coordinators, and skilled tradesmen in every

discipline - their goal is to meet each need as it arises throughout the process to smooth the way through each transition.

Marisha and Ellen's talents naturally complement one another. Each brings the strength of their portfolios of real estate expertise to the team. It's a powerful combination of two dedicated professionals doing what they love, finding unique solutions, and providing outstanding personal service.

## The Difference is in the Details

Marisha Robinsky and Ellen Hanbidge share a determination to provide personal and individualized service for their clients, with their distinctive down-to-earth, no pressure style.

Whether you are relocating your family with specific schooling needs, preparing to sell a home filled with a lifetime of treasures, or looking for a loft that's perfect for you and your Great Dane... whatever your demands may be, begin by contacting Ellen and Marisha.



416-487-4311

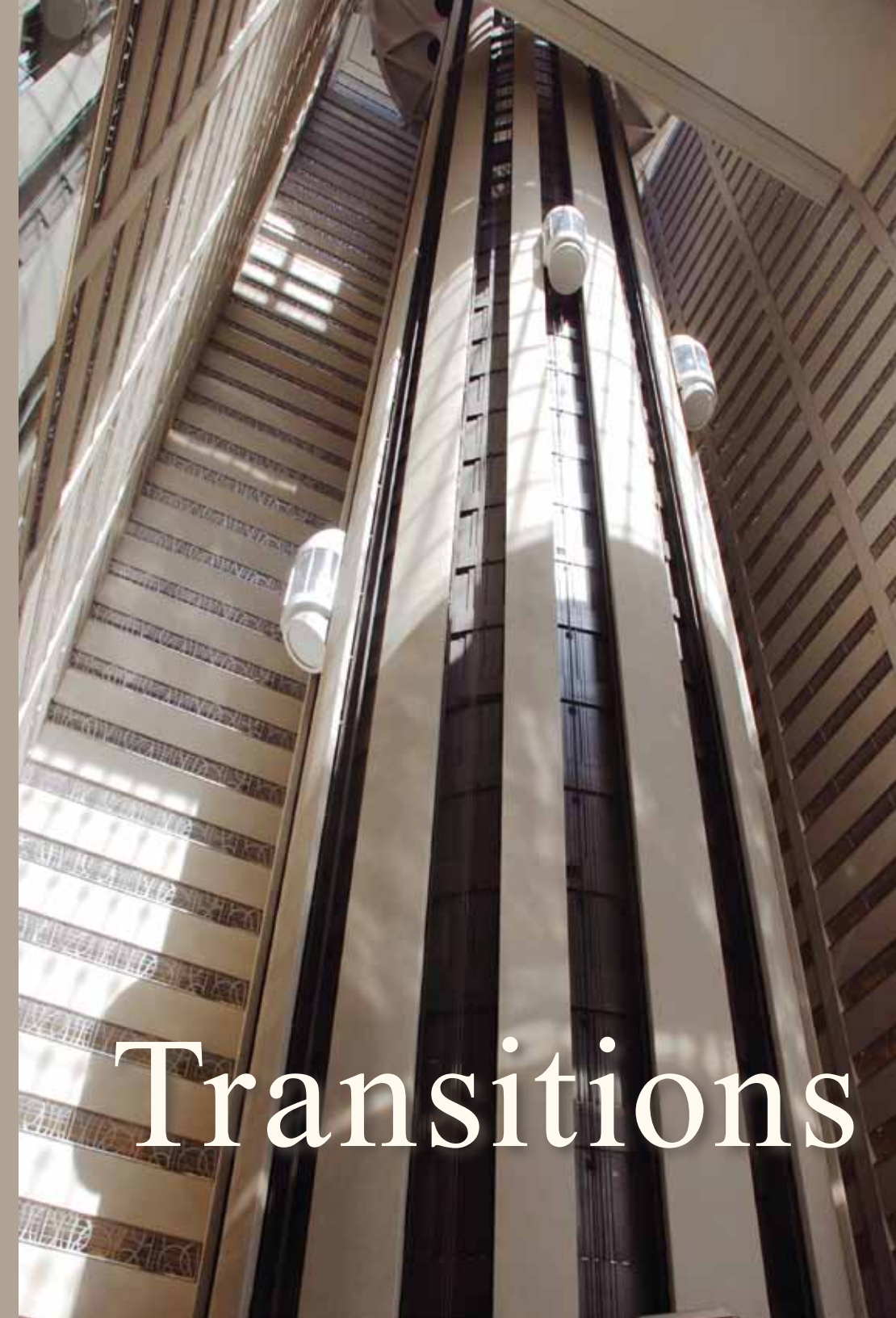
info@torontotransitions.com

www.toronto**transitions**.com



Ellen Hanbidge, Sales Representative  
 Marisha Robinsky, Sales Representative  
 Royal LePage Real Estate Services Ltd., Brokerage  
 3080 Yonge St. #2060 Toronto, ON M4N 3N1

# Transitions



# Marisha Robinsky & Ellen Hanbidge

## Friends in the City

Ellen and Marisha met in 1987 when they were beginning their real estate careers. Although they came from opposite sides of the world, they connected immediately, both delighting in discovering the unique character and variety of Toronto's neighbourhoods: desirable schools, hidden parks, an outstanding new bakery, or simply the best place to buy flowers for a friend's dinner party. And they love nothing more than sharing these discoveries.

she and her younger sister were raised by their devoted father who encouraged his girls to rise to every challenge that life presented them.

Growing up, Marisha's passion for horses fueled her commitment to become one of a handful of competitive female riders in the country. She went on to earn her university degree in Land Surveying, and in the early 1980s left Poland to escape the communist regime.

Without knowing the language, Marisha determined to build a new life with her young family in Canada. She left all her belongings behind, found work in her new country, and perfected her English while taking Civil Engineering courses at Ryerson, managing to finish her studies at the top of her class.

But it was in early 1987 that Marisha took on her most satisfying and lasting challenge: a career in real estate. Her background in engineering and surveying helped her realize that she had a gift for spotting overlooked values in the housing market. Combined with her particular interest in unique living spaces, her knowledge of lofts in Toronto is second to none.

## Rising to the Challenge

Each morning Marisha opens her e-mail to see what new challenges await her. This is light years away from her small town beginnings in Poland. Losing her mother at an early age,

What she enjoyed most about her job was the work with her clients: identifying their needs, creating a plan, then negotiating the



## Born to Negotiate

Born and raised in Montreal, Ellen attributes her love of architecture and design to being involved with her parents' efforts in restoring their 1789 stone farmhouse to its original charm. As a teenager, she became passionate working the country auction circuit, honing her bargaining and negotiating skills, and she still loves nothing more than finding a diamond hidden in among the rubble.

Ellen graduated from Queen's University with a degree in Math and Economics and a background in computing. In the early 1980s, she was swept up in the Toronto consulting world, designing and developing software solutions for a wide range of clients.

What she enjoyed most about her job was the work with her clients: identifying their needs, creating a plan, then negotiating the

best solution on their behalf. When she began looking to buy her first home, she immediately saw what a natural and exciting career fit real estate could be for her. Finding the perfect home for the people she works with still fills her with determination and enthusiasm.

Ellen took several years away from her real estate career to start her family. After completing a Master's degree in Child Study and Education, she taught at both the high school and elementary levels. Once her two girls were old enough, she found herself drawn back to the excitement and challenges of the real estate world.

Her understanding of Toronto's public and independent school systems has been a tremendous asset in helping her clients to find the right family neighbourhood. She has also completed her Senior Real Estate Accreditation, providing her with the information and opportunity to offer advice and guidance for seniors downsizing and transitioning to simpler home maintenance lifestyles.



## The Competitive Advantage

Ellen and Marisha love taking full advantage of the constantly evolving 'wired' world to provide their clients with a competitive edge. It is no surprise that their websites attract such an extraordinary volume of traffic from people around the world, looking to learn more about Toronto's unique real estate investment opportunities. Their sites are one of their most effective tools in maximizing the exposure for their featured properties world-wide, thereby netting the best possible profit for their clients.

Marisha and Ellen are proud to be part of the corporate office of Royal LePage Real Estate Services Ltd. As Canada's trusted industry leader since 1913, Royal LePage offers national presence, and international affiliation with leading real estate and relocation companies providing world-wide property exposure.

*Not intended to solicit sellers or buyers under contract.*